

JOIN US AS AN ANALYST

Joining Eden McCallum as an analyst is the beginning of a journey, opening up opportunities both inside and outside the firm. We are committed to help you develop and grow in a culture that is entrepreneurial, challenging yet supportive. While your role will be demanding at times, we invest huge amounts of time, energy and personal experience to nurture you to be your best.

The analyst role at Eden McCallum provides a unique mix of coaching, apprenticeship and support from the very best independent consultants and senior staff. Their backgrounds bring together the top traditional strategy firms (such as McKinsey, Bain and BCG) and track records in industry, and you will have the opportunity to learn from their deep and varied experience. You will receive regular informal and formal feedback, and coaching throughout, and at the end of each project. In addition, you will be assigned a mentor who will oversee your development throughout your career with us.

The Analyst role is high impact from day one. You will be encouraged to stretch yourself alongside developing a strong business grounding in a fast-paced commercial environment. You will be exposed to a variety of industry sectors and functions, gaining a broad insight into the key strategic issues that leading companies are facing; and will have the opportunity to work directly with clients. In addition, you will work with Eden McCallum partners and senior staff to support our business development efforts, as we seek to grow our business. Working in small, collaborative teams, you will be given responsibility for delivering elements of our client and internal projects and will be expected to contribute to the wider problem-solving effort. Key tasks will include:

- Understanding the client context and key issues through data gathering and interviews with clients and experts
- Researching and understanding key industry trends and market information
- Analysing, interpreting, synthesising and clearly presenting data, drawing out key messages and relevant insights
- Working with Eden McCallum and client team members to derive conclusions and develop recommendations

You will also have the opportunity to participate in Eden McCallum's pro bono work, which enables you to use your business skills in a different environment and for social rather than commercial impact. Read more about this initiative and a recent project [here](#).

Role and progression

Our structured training programme will equip you with a 'toolkit' that enables you to rapidly add value to our clients from the very start. This begins with a three-week induction in London delivered by external and internal trainers and facilitators, focusing on problem solving approaches, communication skills and personal impact, among other core competencies. Subsequent regular training sessions (delivered both globally and locally), cover topics such as technical analytics and business modelling, finance and accounting, presentation skills, developing interpersonal skills, and managing client and stakeholder relationships. All sessions will focus on developing you as a consultant in addition to promoting your personal development to set you up for success, whatever career path you are aiming for in the long-term.

After the initial two years, high performers will have the opportunity for promotion to Associate Consultant (AC) taking on greater responsibility for leading a workstream, influencing and engaging clients, and coaching others.

Your time with us will help you identify and better understand the industries and functions that you're excited about pursuing more deeply. You will build connections and a professional network for life – not least amongst your peers, the independent consultant talent pool and your clients – that can open doors to new areas. Your mentor, and the wider group of Eden McCallum partners and staff, will help you grow and will support you in planning and transitioning to your next career opportunity.

Our alumni have gone on to join strategy departments within industry, financial services players, private equity firms, start-ups, consulting firms, or to pursue an MBA.

Our analysts are employed full-time, based out of our London office. You will be expected to travel as required for periods when working on client engagements. We offer competitive salaries and bonuses at each level, reflecting the greater demands as you move up by role; and there are opportunities for flexibility where appropriate for you and us.

Qualifications

- Recently completed or about to complete your Bachelor's OR Master's degree (excluding MBA)
- Or be looking to move on from your first job
- Must be able to work in the UK without visa restrictions
- Have a record of outstanding academic and personal achievement
- Have a demonstrated interest in understanding how businesses work
- Enjoy solving challenging problems with rigour and pragmatism
- Be comfortable with collecting and interpreting qualitative and quantitative data
- Have demonstrated leadership and enjoy working as part of a team
- Be confident, creative, resourceful and independent
- Be committed and keen to invest in their career

How to apply

Analysts will join Eden McCallum for their three-week induction on Monday 14th September 2020. To be considered as an applicant, please click on the link below to provide your details for registration, and to complete your application.

Please note that you will need to upload your CV along with a covering letter - further details can be found below.

<https://edenmccallumnetwork.force.com/consultantportal/s/analyst-registration>

Cover letters:

Your cover letter should be no longer than one page, outlining the three key reasons why you are interested in, and attracted to the Eden McCallum analyst role.

CVs:

Please include the following:

- * A-level grades (or equivalent e.g. IB scores)
- * Achieved or predicted degree qualification
- * Academic achievements
- * All work experience (placements and work experience included)
- * Extra-curricular activities and hobbies/interests

If you have any questions, please contact Sian Rowlands-Mackenzie via :
analystrecruitment@edenmccallum.com